



Aircover uplevels your reps with in-the-moment guidance for positioning, process, technical product features, and more.

Don't leave promising accounts uncommitted while your rep tracks down details. Give everyone direct access to effective messaging, competitive insight and instant technical depth on every call, and better account direction afterwards.

## TRANSFORM HOW YOUR REPS SELL

See how one company 4x'd win rate, ASP and velocity with Aircover supporting their sales sea change.

#### **ENSURE DAY 1 LAUNCH SUCCESS**

Know that your reps have the answer for a new product, acquisition or strategic shift.

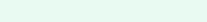
### ADD TECHNICAL OR EXPERT DEPTH

End the debate on how soon you need experts on a call, by bringing their answers in-game.

#### REDUCE RAMP TIME

Get new rep profiles at quota faster with in-meeting and post-meeting support, including updated compete and case study details.





TESTIMONIAL

COMPETITOR DETECTED

Compression Algorithm is 2x less efficient
 Requires Lengthy 6 month hardware deployment
 Monthly support costs can be higher than the box

Battlecard



"Aircover helped us achieve a 3.5X increase in revenue for a new product that was strategic to our business. We successfully revamped our POC process based on insights provided by Aircover."



TRACYE SHAW
Cloudflare, Head of Commercial MM Sales

# TESTIMONIAL

Global Enterprise Software Company: >\$5B revenue

**NON-AIRCOVER USERS** 

19%

Win Rates

\$54K

**ASP** 

32%

past Stage 1

**Deal Progression** 

4X

Win Rates

3.7X

**ASP** 

40%

Increase

**AIRCOVER USERS** 

83%

Win Rates

\$202K

ASP

45%

past Stage 1

**Deal Progression** 



SCAN TO VIEW ALL CASE STUDIES

AIRCOVER AI IS THE ONLY FIELD-READY ENTERPRISE SOLUTION FOR LIVE, IN-CALL FIELD ENABLEMENT.







"This is the only piece of software we are buying this year."

CIO,\$250M Revenue SaaS Company

