

Performance Management for Sales & Customer-Facing Teams



Leaders of customer-facing teams, including sales, use LevelEleven as their Performance Management system to reinforce the fundamental behaviors that drive results. LevelEleven **improves team performance, enables world-class managers, and strengthens a culture of accountability and performance** while increasing Salesforce adoption. This is accomplished through personalized scorecards, live TV broadcasts, contest automation, and data-driven coaching, which are all part of our flexible suite of products to address your needs.



MOTIVATE

- Real-Time Leaderboards
- Contest Automation
- Personalized Songs/Videos
- Company-Wide Alerts
- Broadcast Live to TVs



ENGAGE

- **Includes Motivate, plus...**
- Personalized Rep Scorecards
- Team Performance Scorecards
- Real-Time Pacing Algorithm
- Early Warning System



COACH

- **Includes Engage, plus...**
- Data-Driven Coaching
- Structured Coaching Cadences
- Configurable Templates
- Coaching Notes in CRM

Learn more at leveleven.com